DMO (Daily Method of Operation – Tracking Sheet)

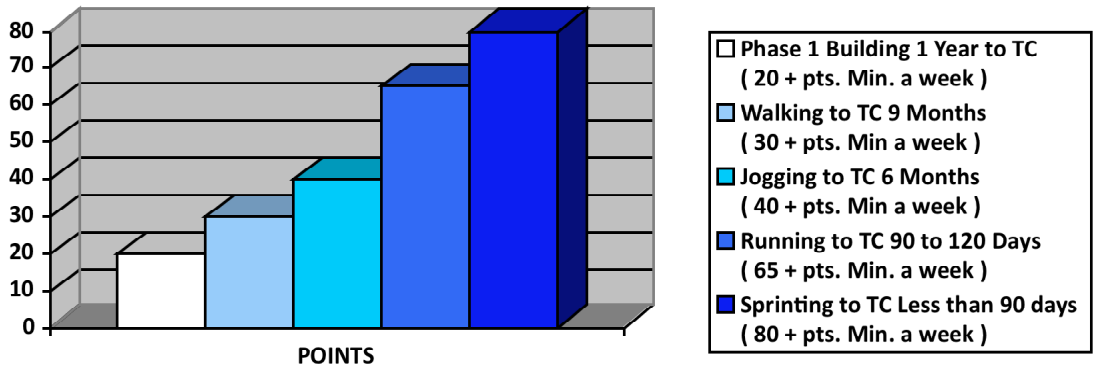
Name: _____ **Team ID #:** _____

Email: _____ **Phone #**_____

Up line TC: _____

Weekly Total Points: _____ **Weekly Grand Total Since Started DMO:** _____

Activity	Points
Get a personal customer	2
Sign up a new rep with payment	2
2 on 1 meeting	2
PBR / Home meeting (3+ Guests)	5
1st time guest at weekly meeting	2
Qualified Rep within 48 hours	2
Pre – Register a New Rep for National Event	1
3-Way Follow-up calls or 3 Way Piquing Calls	1



DAY	2 ON 1'S	PAID NEW REP	QUALIFY REP IN 48 HOURS	GUESTS AT MEETING	PBR / HOME MEETING	Personal Customer	PRE-REG FOR NATIONAL	3-WAY CALLS
MONDAY								
TUESDAY								
WEDNESDAY								
THURSDAY								
FRIDAY								
SATURDAY								
SUNDAY								
TOTAL								

DAILY ACTIVITY

G = Guest, R = Representative

DAY	ACTIVITY	G / R	NAME	PHONE NUMBER	OUTCOME